# Research Bulletin No. 136 Illinois Gas Utilities A Comparative Study of Gas Sales Statistics For Calendar Years 1996 and 1995

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The Public Utilities Division

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#### INTRODUCTION

This study compares gas sales statistics for calendar year 1996 with gas sales statistics for calendar year 1995 for the following public utilities furnishing gas service in Illinois.

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
MidAmerican Energy Company
Monarch Gas Company

Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light, & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 III. Adm. Code 505. Data presented was obtained from p. 8 of FORM 21 ILCC filed by the utilities with this Commission.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales For Resale" are not included in "Total Sales to Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of value to those interested in detailed statistics of gas sales of public utilities regulated by the Illinois Commerce Commission.

Additional copies of this bulletin, at \$5.00 per copy, may be obtained from:

ILLINOIS COMMERCE COMMISSION CHIEF CLERK'S OFFICE 527 EAST CAPITOL AVENUE, P.O.BOX 19280 SPRINGFIELD, ILLINOIS 62794-9280

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### ILLINOIS GAS UTILITIES TABLE ONE SUMMARY OF GAS SALES BY CLASS OF SERVICE

			REVENUE				THERMS				CUSTOMERS	
		1996	199			1996	1995	% CHG.		1996	1995	% CHG.
ESIDENTIAL SALES							***********					
WITHOUT SPACE HTG WITH SPACE HTG		\$60,518,043 438,717,989	\$51,458,32 1,982,162,72		4,8	54,521,328 895,620,810	50,536,978 4,513,120,222	7.88% 8.48%	3	256,592 3,141,971	261,196 3,096,908	-1.76X
COMMERCIAL AND INDUSTRIAL SALES												
WITHOUT SPACE HTG WITH SPACE HTG INTERRUPTIBLE OTHER SALES		76,034,745 690,599,425 6,181,459	45,264,93 535,550,51 5,261,49	6 28.95%		188,468,604 504,948,806 18,489,768	131,163,123 1,317,052,807 19,284,439	43.69% 14.27% -4.12%		13,598 273,087 167	13,764 271,819 141	-1.21% 0.47% 18.44%
(PUBLIC AUTH.)		259,751	290,71	7 -10.65%		471,333	701,985	-32.86%		561	581	-3.44%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	\$3,	272,311,412	\$2,619,988,70	- 1 24.90%	6,6	662,520,649	6,031,859,554	10.46%	3	,685,976	3,644,409	1.143
NTERDEPARTMENTAL SALES		10,119,860	10,408,61	3 -2.77%		33,327,115	48,335,404	-31.05%		0	0	0.00%
SALES FOR RESALE		396,797	986,94	5 -59.80%		851,470	5,531,300	-84.61%		2	6	-66.67%
TOTAL GAS SALES	\$3,	282,828,069	\$2,631,384,25	9 24.76 <b>%</b>	6,6	596,699,234	6,085,726,258	10.04%	3	,685,978	3,644,415	1.14%
PROVISIONS FOR RATE REFUND		0	388,51	1 -100.00%	201	*********	**********		***		*********	
OTHER GAS OPERATING REVENUES		423,366,873	388,879,34	2 8.87%								
TOTAL GAS OPERATING REVENUES		706,194,942	\$3,020,652,11									

# ILLINOIS GAS UTILITIES TABLE ONE (CONTINUED) SUMMARY OF GAS SALES BY CLASS OF SERVICE

1996

CLASS OF SERVICE	SEE Table Number	REVENUE PER THERM	PERCENT OF TOTA		PERCENT OF T SALES OF G		PERCENT OF TOTAL OPERATING
		(CENTS)	REVENUE	THERMS	REVENUE	THERMS	REVENUES
RESIDENTIAL SALES					*******		
WITHOUT SPACE HTG WITH SPACE HTG	2 3	111.00 49.81	1.85 74.53	0.82 73.48	1.84 74.29	0.81 73.10	1.63 65.80
COMMERCIAL AND INDUSTRIAL SALES							
WITHOUT SPACE HTG (INCL.SSNL.SALES) WITH SPACE HTG INTERRUPTIBLE	4 5 6	40.34 45.89 33.43	2.32 21.10 0.19	2.83 22.59 0.28	2.32 21.04 0.19	2.81 22.47 0.28	2.05 18.63 0.17
OTHER SALES	7	55.11	0.01	0.01	0.01	0.01	0.01
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	49.12	100.00	100.00	99.69	99.48	88.29
INTERDEPARTMENTAL SALES	9	30.37			0.31	0.50	0.27
SALES FOR RESALE	7a	46.60			0.01	0.01	0.01
TOTAL GAS SALES	10	49.02			100.00	100.00	88.58
PROVISIONS FOR GAS REFUND	11						0.00
OTHER GAS OPERATING REVENUES	12						11.42
TOTAL GAS OPERATING REVENUES	13						100.00

PAGE 3

# ILLINOIS GAS UTILITIES TABLE ONE (CONTINUED) REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY 1996

(CENTS)

CLASS OF SERVICE	CILC	œ	CIPS	CONS	ILL GAS	IP	INTER ST PWR	MID AMER	MON~ ARCH	MT CARMEL	NORTH SHORE	NO ILL GAS	PEOPLES GAS	S SOUTH BELOIT	UNION		ITEO
RESIDENTIAL SALES						******			•••••	******				•• •••••			
WITHOUT SPACE HTG WITH SPACE HTG	116. 58.	.83 .24	105.41 60.33	0.00 58.11	72.28 57.18	63.19 50.44	76.19 51.54	103.04 52.62	0.00	53.39 45.93	79.31 57.78	89.98 41.97	122.50 60.23		57.17 50.83		0.00 9.90
COMMERCIAL AND INDUSTRIAL SALES																	
WITHOUT SPACE HTG (INCL.SSNL.SALES) WITH SPACE HTG INTERRUPTIBLE	49	.68 .02 .00	80.71 53.06 31.53	0.00 50.96 0.00	45.74 50.66 42.74	39.16 44.66 0.00	46.05 49.19 33.63	44.35 48.32 0.00	0.00 0.00 0.00	50.14 40.71 0.00	56.85 52.10 0.00	34.83 41.53 0.00	58.87 54.00 0.00	43.84	43.59 44.84 32.87	5	0.00 2.85 5.47
THER SALES	0	.00	0.00	50.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	5	7.5
TOTAL GAS SALES TO ULTIMATE CONSUMERS	54	.81	57.16	55.42	52.68	47.57	49.98	50.89	0.00	44.14	56.97	41.84	60.6	6 44.44	48.01	5	7.67
INTERDEPARTMENTAL SALES	29	.67	36.52	0.00	0.00	31.80	54.43	67.17	0.00	0.00	0.00	0.00	0.00	50.37	0.00		0.00
ALES FOR RESALE	0	.00	0.00	46.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00		0.0
TOTAL GAS SALES	53	.08	57.16	54.59	52.68	47.37	49.99	50.90	0.00	44.14	56.97	41.84	60.6	6 44.44	48.01	5	7.6

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#### TABLE ONE (CONTINUED) REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY 1995

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS GAS	ILL GAS	IP.	INTER ST PWR	MID AMER	MON- ARCH	MT CARMEL	NORTH SHORE	NO ILL GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECT	UNITED
RESIDENTIAL SALES	•••••		••••												
WITHOUT SPACE HTG WITH SPACE HTG	172.63 51.43	89.56 57.57	0.00 48.91	66.93 49.27	71.51 48.30	76.53 50.66	108.30 45.97	0.00 57.78	55.99 50.15	69.82 50.85	70.61 36.61	110.85 52.35	51.33 47.29	52.03 44.86	0.00 54.96
COMMERCIAL AND INDUSTRIAL SALES															
WITHOUT SPACE HTG (INCL.SSNL.SALES) WITH SPACE HTG INTERRUPTIBLE	45.83 41.50 0.00	54.06 50.68 26.26	0.00 42.13 0.00	42.92 44.28 30.11	28.16 40.66 0.00	42.56 47.11 29.84	41.67 42.04 0.00	0.00 54.26 0.00	53.65 43.51 0.00	48.07 46.59 0.00	36.84 36.35 0.00	50.03 48.35 0.00	42.88 44.46 31.65	36.50 38.63 29.30	0.00 46.90 34.17
OTHER SALES	0.00	0.00	37.83	0.00	0.00	0.00	34.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49.79
TOTAL GAS SALES TO ULTIMATE CONSUMERS		53.76	46.51	43.80	43.85	48.73	44.43	56.62	47.86	50.30	36.63	53.16	45.53	42.05	52.44
INTERDEPARTMENTAL SALES	21.89	37.68	0.00	0.00	20.93	52.84	24.15	0.00	0.00	0.00	0.00	0.00	24.83	0.00	0.00
SALES FOR RESALE	0.00	0.00	37.94	0.00	0.00	0.00	14.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	46.48	53.76	45.67	43.80	43.07	48.74	43.07	56.62	47.86	50.30	36.63	53.16	45.52	42.05	52.44

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

		REVENUE			THERMS		cu	STOMERS	
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1995	1995	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY (1)	\$ <b>75</b> 5,214	\$1,039,921	-27.38%	646,403	602,386	7.31%	2,923	2,895	0.97%
CENTRAL ILLINOIS PUBLIC SERVICE CO	598,064	505,941	18.21%	567,358	564,899	0.44%	2,531	2,484	1.89%
CONSUMERS GAS Company	0	0	0.00%	0	0	0.00%	0	0	0.00%
ILLINOIS GAS COMPANY	7,323	6,779	8.02%	10,131	10,129	0.02%	35	35	0.00%
ILLINOIS POWER COMPANY	2,831,670	1,866,901	51.68%	4,481,250	2,610,510	71.66%	7,177	7,003	2.48%
INTERSTATE POWER COMPANY	6,088	5,887	3.41%	7,991	7,692	3.89%	35	38	-7.89%
MIDAMERICAN ENERGY COMPANY	235,904	215,264	9.59%	228,953	198,759	15.19%	1,753	1,796	-2.39%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	54,880	59,548	-7.84%	102,782	106,363	-3.37%	223	248	-10.08%
NORTH SHORE GAS COMPANY	1,274,725	1,072,941	18.81%	1,607,370	1,536,780	4.59%	3,512	3,614	-2.82%
ORTHERN ILLINOIS SAS COMPANY	6,183,143	4,819,504	28.29%	6,872,025	6,825,452	0.68%	47,230	47,926	-1.45%
PEOPLES GAS LIGHT & COKE COMPANY	48,210,548	41,564,521	15.99%	39,356,650	37,494,580	4.97%	190,040	194,032	-2.06%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	33,606	26,540	26.62%	68,622	51,706	32.72%	107	91	17.58x
INION ELECTRIC COMPANY	326,878	274,573	19.05%	571,793	527,722	8.35%	1,026	1,034	-0.77%
UNITED CITIES EAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	\$60,518,043	\$51,458,320	17.61%	54,521,328	50,536,978	7.88%	256,592	261,196	-1.76%

# ILLINOIS GAS UTILITIES TABLE TWO (CONTINUED) RESIDENTIAL SALES - WITHOUT SPACE HEATING

	REVEN	UE PER THERM		THE	RMS PER CUSTOMER	C HEXITAG	DEVE	WUE PER CUSTOME	· D
UTILITY	1996	(CENTS) 1995	% CHG.	1996	1995	* CHG.	1996	(DOLLARS)	
CENTRAL ILLINOIS LIGHT COMPANY (1)	116.83	172.63	-32.32%	221	208	6.28%	\$258.37	1995  \$359.21	% CHG.
CENTRAL ILLINOIS PUBLIC SERVICE CO	105.41	89.56	17.70%	224	227	-1.43%	236.30	203.68	16.01%
CONSUMERS GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
ILLINOIS GAS COMPANY	72.28	66.93	8.00%	289	289	0.02%	209.23	193.69	8.02%
ILLINOIS POWER COMPANY	63.19	71.51	-11.64%	624	373	67.50%	394.55	266.59	48.00%
INTERSTATE POWER	76.19	76.53	-0.46%	228	202	12.79%	173.94	154.92	12,28%
MIDAMERICAN ENERGY COMPANY	103.04	108.30	-4.86%	131	111	18.02%	134.57	119.86	12.28%
MONARCH GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	53.39	55.99	-4.6 <b>3</b> %	461	429	7.47%	246.10	240.11	2.49%
NORTH SHORE GAS COMPANY	79.31	69.82	13.59%	458	425	7.63%	362.96	296.88	22.26%
NORTHERN ILLINOIS GAS COMPANY	89.98	70.61	27.42%	146	142	2.17X	130.92	100.56	30.18%
PEOPLES GAS LIGHT & COKE COMPANY	122.50	110.85	10.50%	207	193	7.17%	253.69	214.21	18.43 <b>%</b>
SOUTH BELOIT WATER, GAS & ELECTRIC CO	48.97	51.33	-4.59X	641	568	12.87%	314.07	291.65	7.69%
UNION ELECTRIC COMPANY UNITED CITIES	57.17	52.03	9.87%	557	510	9.20%	318.59	265.54	19.98%
GAS COMPANY	0.00	0,00	0.00%	0	0	0.00%	0.00	0.00	0.00%
AVERAGE (1) 1995 REVENUE IS ESTI	111.00 MATED BY COMPANY	101.82 -	9.01%	212	193	9.82%	\$235.85	\$197.01	19.72%

### ILLINOIS GAS UTILITIES TABLE THREE RESIDENTIAL SALES - WITH SPACE HEATING

		REVENUE	*****	***	THERMS		(	CUSTOMERS	
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
ENTRAL ILLINOIS IGHT COMPANY	\$125,113,824	\$102,952,211	21.53 <b>x</b>	214,821,169	200,192,994	7.31%	179,779	178,031	0.98
ENTRAL ILLINOIS UBLIC SERVICE CO	100,779,892	84,695,613	18.99%	167,046,011	147,126,015	13.54%	146,700	145,448	0.86
ONSUMERS GAS Ompany	3,009,739	2,233,914	34.73%	5,179,320	4,566,960	13.41%	5,317	5,305	0.2
LLINOIS GAS OMPANY	5,373,380	4,268,342	25.89%	9,397,501	8,663,752	8.47%	9,087	9,040	0.52
LLINOIS POWER OMPANY	213,293,009	170,824,242	24.86%	422,868,834	353,708,678	19.55%	351,209	346,981	1.22
NTERSTATE POWER OMPANY	2,701,780	2,423,323	11.49%	5,242,047	4,783,887	9.58%	4,647	4,593	1.18
IDAMERICAN NERGY COMPANY	37,265,133	30,363,103	22.73%	70,813,036	66,054,351	7.20%	57,770	57,573	0.34
ONARCH GAS OMPANY (1)	0	1,676,944	-100.00%	0	2,902,410	-100.00%	0	2,835	-100.00
T CARMEL PUBLIC TILITY COMPANY	1,494,024	1,419,221	5.27%	3,252,988	2,829,833	14.95%	2,998	2,961	1.25
ORTH SHORE AS COMPANY	130,684,460	104,718,006	24.80%	226,169,610	205,917,500	9.84%	123,765	119,982	3.15
ORTHERN ILLINOIS AS COMPANY	1,033,968,704	844,938,008	22.37%	2,463,558,357	2,307,908,725	6.74%	1,624,284	1,594,806	1.85
EOPLES GAS LIGHT & OKE COMPANY	760,635,937	612,709,392	24.14%	1,262,873,400	1,170,516,190	7.89%	593,632	589, <i>7</i> 57	0,66
OUTH BELOIT WATER, AS & ELECTRIC CO	2,597,200	2,342,815	10.86%	5,540,519	4,953,643	11.85%	4,554	4,451	2.31
IION ELECTRIC MPANY	8,343,977	6,826,718	22.23 <b>x</b>	16,416,162	15,216,824	7.88%	15,782	15,618	1.05
IITED CITIES AS COMPANY (1)	13,456,930	9,770,871	37.72%	22,441,856	17,778,460	26.23%	22,447	19,527	14.95
TOTAL	\$2,438,717,989	\$1,982,162,723	23.03%	4,895,620,810	4,513,120,222	8.48%	3,141,971	3,096,908	1.46

# ILLINOIS GAS UTILITIES TABLE THREE (CONTINUED) RESIDENTIAL SALES - WITH SPACE HEATING

	REVENUE PI	ER THERM		THERMS PE	R CUSTOMER		REVENU	E PER CUSTOME!	R
	(CI 1996	ENTS) 1995	% CHG.	1996	1995	% CHG.	1996	DOLLARS) 1995	% CHG.
UTILITY	1990	1773	A Chu.						
CENTRAL ILLINOIS LIGHT COMPANY	58.24	51.43	13.25%	1,195	1,124	6.26%	\$695.93	\$578.28	20.34%
CENTRAL ILLINOIS PUBLIC SERVICE CO	60.33	57.57	4.80%	1,139	1,012	12.57%	686.98	582.31	17.98%
CONSUMERS GAS COMPANY	58.11	48.91	18.80%	974	861	13.15%	566.06	421.10	34.43%
ILLINOIS GAS COMPANY	57.18	49.27	16.06%	1,034	958	7.91%	591.33	472.16	25.24%
ILLINGIS POWER COMPANY	50.44	48.30	4.44X	1,204	1,019	18.11%	607.31	492.32	23.36%
INTERSTATE POWER COMPANY	51.54	50.66	1.75%	1,128	1,042	8.30%	581.40	527.61	10.20%
MIDAMERICAN ENERGY COMPANY	52.62	45.97	14.48%	1,226	1,147	6.84%	645.06	527.38	22.31%
MONARCH GAS COMPANY (1)	0.00	57.78	-100.00%	0	1,024	-100.00%	0.00	591.51	-100.00%
MT CARMEL PUBLIC UTILITY COMPANY	45.93	50.15	-8.42%	1,085	956	13.53%	498.34	479.30	3.97%
NORTH SHORE GAS COMPANY	57.78	50 <b>.8</b> 5	13.62%	1,827	1,716	6.48%	1,055.91	872.78	20.98%
NORTHERN ILLINOIS GAS COMPANY	41.97	36.61	14.64%	1,517	1,447	4.81%	636.57	529.81	20.15%
PEOPLES GAS LIGHT & COKE COMPANY	60.23	52.35	15.06%	2,127	1,985	7.19%	1,281.33	1,038.92	23.33%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	46.88	47.29	-0.88%	1,217	1,113	9.32%	570.31	526.36	8.35%
UNION ELECTRIC COMPANY	50.83	44.86	13.30%	1,040	974	6.76%	528.70	437.11	20.96%
UNITED CITIES GAS COMPANY (1)	59.96	54.96	9.11%	1,000	910	9.81%	599.50	500.38	19.81%
AVERAGE (1) MONARCH GAS COMPANY	49.81 WAS ACQUIRED BY	43.92 United Citie	13.42% S GAS COMPANY ON	1,558 JUNE 28, 1996.	1,457	6.92%	\$776.17	\$640.05	21.27%

# ILLINOIS GAS UTILITIES TABLE FOUR COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING INCLUDES SEASONAL SALES

		REVENUE			THERMS		CUS	STOMERS	
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	\$2,978,513	\$2,121,029	40.43%	9,403,323	4,627,751	103.19%	902	871	3,56%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,755,570	1,665,521	65.45%	3,414,289	3,080,928	10.82%	905	927	-2.37%
CONSUMERS GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
ILLINOIS GAS COMPANY	251,046	58,051	332.46%	548,879	135,247	305.83%	39	25	56.00%
ILLINOIS POWER COMPANY	33,913,103	20,425,324	66.03%	86,595,017	72,529,080	19.39%	1,217	1,263	-3.64%
INTERSTATE POWER COMPANY	99,305	42,792	132.06%	215,641	100,550	114.46%	34	34	0.00%
MIDAMERICAN ENERGY COMPANY	3,751,399	5,745,944	-34.71%	8,459,545	13,788,528	-38.65%	293	299	-2.01%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	8,215	7,267	13.05%	16,384	13,545	20.96%	26	26	0.00%
NORTH SHORE GAS COMPANY	803,517	600,884	33.72%	1,413,290	1,250,080	13.06%	355	351	1.14%
NORTHERN ILLINOIS GAS COMPANY	20,207,788	7,178,222	181.52%	58,018,309	19,484,994	197.76%	6,783	6,800	-0.25%
PEOPLES GAS LIGHT & COKE COMPANY	9,155,423	5,579,098	64.10%	15,552,370	11,151,960	39.46 <b>x</b>	2,837	2,962	-4.22%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	211,607	104,853	101.81%	474,151	244,514	93.92%	53	45	17.78%
UNION ELECTRIC COMPANY	1,899,259	1,735,947	9.41%	4,357,406	4,755,946	-8.38%	154	161	-4.35X
UNITED CITIES GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	\$76,034,745	\$45,264,932	67.98X	188,468,604	131,163,123	43.69%	13,598	13,764	-1.21%

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# ILLINOIS GAS UTILITIES TABLE FOUR (CONTINUED) COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING (INCLUDES SEASONAL SALES)

			REVENUE PER THERM				THERMS PER CUST	TOMER		REVENUE	PER CUSTOMER	
UT	ILITY	1996	(CENTS) 1995	<b>%</b> C		1990	,,,,	% CH		(DOLLARS	1995	% CHG.
CENTRAL I LIGHT COM	LLINOIS	31.68		-30	.89%	10,425		96.	21%	\$3,302,12	\$2,435.17	35.60%
CENTRAL I PUBLIC SE		80.71	54.06	49	.29%	3,773	3 3,324	13.	51%	3,044.83	1,796.68	69.47%
CONSUMERS COMPANY	GAS	0.00	0.00	0	-00%		) 0	0.	00%	0.00	0.00	0.00%
ILLINOIS COMPANY	GAS	45.74	42.92	6	.56%	14,074	5,410	160.	15%	6,437.08	2,322.04	177.22%
ILLINOIS COMPANY	POWER	39.16	28.16	39	.07%	71,154	-	23.	91%	27,866.15	16,172.07	72.31%
INTERSTAT	E POWER	46.05	42.56	8	-21%	6,342	-	114.	46 <b>%</b>	2,920.74	1,258.59	132.06%
MIDAMERIC ENERGY CO		44.35	41.67	6	.41%	28,872		-37.	39%	12,803.41	19,217.20	-33.38%
MONARCH G	AS	0.00	0.00	0	.00%		•		00%	0.00	0.00	0.00%
MT CARMEL UTILITY C		50.14	53.65	-6	.54%	630	521	20.		315.96	279,50	13.05%
NORTH SHO		56.85	48.07	18	.28%	3,981	3,561	11.		2,263.43	1,711.92	32.22%
NORTHERN GAS COMPA		34.83	36.84	-5	.46%	8,553	•	198.		2,979.18	1,055.62	182.22%
PEOPLES G	AS LIGHT &	58.87	50.03	17	.67%	5,482	•	45.		3,227.15	1,883.56	71.33%
SOUTH BEL	OIT WATER, CTRIC CO	44.63	42.88	4	.07%	8,946	.,	64.		3,992.58	2,330.07	71.35%
UNION ELE	CTRIC	43.59	36.50		.41%	28,295		-4.		12,332.85	10,782.28	
UNITED CI GAS COMPA		0.00			.00%	20,275			00%			14.38%
AVERA		40.34	****		.90%	13,860		45.		0.00 \$5,591.61	0.00 \$3,288.65	0.00% 70.03%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

	***************************************	REVENUE			THERMS		(	CUSTOMERS	
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	\$47,386,569	\$33,836,253	40.05%	96,670,223	81,530,510	18.57%	15,931	15,634	1.90%
CENTRAL ILLINOIS PUBLIC SERVICE CO	39,339,169	31,300,599	25.68%	74,137,438	61,755,303	20.05%	16,275	16,044	1.44%
CONSUMERS GAS Company	1,501,820	1,019,651	47.29%	2,947,110	2,420,150	21.77%	681	675	0.89%
ILLINOIS GAS COMPANY	1,914,254	1,544,284	23.96%	3,778,351	3,487,789	8.33%	1,108	1,098	0.91%
ILLINOIS POWER COMPANY	84,661,695	64,532,936	31.19%	189,575,061	158,727,745	19.43%	32,930	32,441	1.51%
INTERSTATE POWER COMPANY	1,331,962	1,004,554	32.59%	2,707,529	2,132,510	26.96 <b>%</b>	438	432	1.39%
MIDAMERICAN ENERGY COMPANY	14,906,108	12,811,703	16.35%	30,845,962	30,477,557	1.21%	4,752	4,710	0.89%
MONARCH GAS COMPANY (1)	0	774,321	-100.00%	0	1,426,960	-100.00%	0	67	-100.00%
MT CARMEL PUBLIC UTILITY COMPANY	812,194	743,948	9.17%	1,995,081	1,709,685	16.69%	398	397	0.25%
NORTH SHORE GAS COMPANY	23,547,985	17,752,823	32.64%	45,195,490	38,101,180	18.62%	8,440	8,173	3.27%
NORTHERN ILLINOIS GAS COMPANY	316,148,227	246,549,177	28.23%	761,164,490	678,320,685	12.21%	145,765	145,617	0.10%
PEOPLES GAS LIGHT & COKE COMPANY	150,584,206	117,661,171	27.98%	278,873,930	243,357,720	14.59%	42,842	43,131	-0.67%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,048,362	960,266	9.17%	2,391,334	2,159,992	10.71%	474	466	1.72%
UNION ELECTRIC COMPANY	1,873,591	1,441,933	29.94%	4,178,439	3,732,361	11.95%	1,177	1,161	1.38%
UNITED CITIES GAS COMPANY (1)	5,543,283	3,616,897	53.26%	10,488,368	7,712,660	35.99%	1,876	1,773	5.81%
TOTAL	\$690,599,425	\$535,550,516	28.95%	1,504,948,806	1,317,052,807	14.27%	273,087	271,819	0.47%
(1) HONARCH GAS COMP/	WY WAS ACQUIRED	BY UNITED CITIES	GAS COMPANY		<b>艺</b> 名古里军等省立军军 <b>司</b> 他自由		*******	*******	V.41A

## ILLINOIS GAS UTILITIES TABLE FIVE (CONTINUED) COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

	REVENUE PE	R THERM		T	HERMS PER CUSTOME	R	REVI	ENUE PER CUSTOM	ER
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	(DOLLARS) 1995	
ENTRAL ILLINOIS IGHT COMPANY	49.02	41.50	18.11%	6,068	5,215	16.36%	\$2,974.49	•••••	% CH
ENTRAL ILLINOIS UBLIC SERVICE CO	53.06	50.68	4.69%	4,555	3,849	18.35%	•	\$2,164.27	37.4
ONSUMERS GAS OMPANY	50.96	42.13	20.95%	4,328	3,585	20.70%	2,417.15	1,950.92	23.90
LLINGIS GAS OMPANY	50.66	44.28	14.42%	3,410	3,176		2,205.32	1,510.59	45.99
LLINOIS POWER	44.66	40.66	9.84%	5,757		7.35%	1,727.67	1,406.45	22.84
ITERSTATE POWER	49.19	47.11	4.43%	•	4,893	17.66X	2,570.96	1,989.24	29.24
DAMERICAN IERGY COMPANY	48,32	42.04	14.96%	6, 182	,	25.23X	3,041.01	2,325.36	30.70
NARCH GAS MPANY (1)	0.00		-100.00%	6,491	6,471	0.31%	3, 136.81	2,720.11	15.32
CARMEL PUBLIC	40.71	43.51	-6.44 <b>x</b>	0	•	100,00%	0.00	11,557.03	-100.00
RTH SHORE S COMPANY	52,10	46.59	11.82%	5,013	-	16,40%	2,040.69	1,873.92	8.90
RTHERN ILLINOIS S COMPANY	41,53	36.35		5,355		14.87%	2,790.05	2,172.13	28,45
OPLES GAS LIGHT &	54.00		14.27%	5,222	-	12.10%	2,168.89	1,693.13	28.10
UTH BELOIT WATER,		48.35	11.68%	6,509	5,642	15.37%	3,514.87	2,728.00	28.84
ION ELECTRIC	43.84	44.46	-1.39X	5,045	4,635	8.84%	2,211.73	2,060.66	7.33
ITED CITIES	44.84	38.63	16.06X	3,550	3,215	10.43%	1,591.84	1,241.98	28.17
S COMPANY (1)  AVERAGE	52.85 45.89	46.90 40.66	12.70% 12.85%	5,591 5,511	_	28.52%	2,954.84	2,039.99	44.85
) MONARCH GAS COMPANY				-	4,845	13.74%	\$2,528.86	\$1,970.25	28.3

<sup>(1)</sup> MONARCH GAS COMPANY WAS ACQUIRED BY UNITED CITIES GAS COMPANY ON JUNE 28, 1996.

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### ILLINOIS GAS UTILITIES TABLE SIX COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

REVENUE					THERMS		CUSTOMERS		
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
CENTRAL ILLINOIS PUBLIC SERVICE CO	4,095,459	3,732,650	9.72%	12,991,072	14,216,594	-8,62%	150	125	20.00%
ILLINOIS GAS COMPANY	1,337,500	1,080,586	23.78%	3,129,031	3,589,328	-12.82%	7	8	-12.50%
INTERSTATE POWER COMPANY	110,893	84,202	31.70%	329,784	282,220	16.85%	3	3	0.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	199,819	139,228	43.52%	730,632	439,862	66,10%	2	1	100.00%
UNION ELECTRIC COMPANY	410,651	202,306	102.99%	1,249,500	690,525	80.95%	4	3	33.33%
UNITED CITIES GAS COMPANY	27,137	22,521	20.50%	59,749	65,910	-9.35 <b>x</b>	1	1	0.00%
TOTAL	\$6,181,459	\$5,261,493	17.48%	18,489,768	19,284,439	-4.1 <u>2%</u>	167	141	18.44%

### ILLINOIS GAS UTILITIES TABLE SEVEN OTHER SALES TO PUBLIC AUTHORITIES

		REVENUE			THERMS			CUSTOMERS		
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.	
CONSUMERS GAS COMPANY	\$77,166	\$15,726	390.69%	153,970	41,570	270.39%	1	1	0.00%	
MIDAMERICAN ENERGY COMPANY	0	123,899	-100.00%	0	356,985	-100.00%	0	3	-100.00%	
UNION ELECTRIC COMPANY	0	388,511	-100.00%	0	0	0.00%	0	0	0.00%	
UNITED CITIES GAS COMPANY	182,585	151,092	20.84%	317,363	303,430	4.59%	560	577	-2.95%	
TOTAL	\$259,751	\$290,717	-10.65%	471,333	701,985 =======	-32.86%	561 =======	581 ========	-3.44%	

#### ILLINOIS GAS UTILITIES TABLE SEVEN-A SALES FOR RESALE

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
CONSUMERS GAS COMPANY	<b>\$3</b> 96 <b>,7</b> 97	\$291,634	36.06%	851,470	768,750	10.76%	2	2	0.00%
MIDAMERICAN ENERGY COMPANY	0	695,311	-100.00%	0	4,762,550	-100.00%	0	4	-100.00%
TOTAL	\$396,797	\$986,945	-59.80%	851,470	5,531, <b>3</b> 00	-84.61%	2 =======	6 ========	-66.67%

### ILLINOIS GAS UTILITIES TABLE EIGHT TOTAL SALES TO ULTIMATE CONSUMERS

	***********	REVENUE			THERMS			CUSTOMERS	
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	\$176,234,120	\$139,949,414	25.93%	321,541,118	286,953,641	12.05%	199,535	197,431	1.07%
CENTRAL ILLINOIS PUBLIC SERVICE CO	147,568,154	121,900,324	21.06%	258, 156, 168	226,743,739	13.85%	166,561	165,028	0.93%
CONSUMERS GAS COMPANY	4,588,725	3,269,291	40.36X	8,280,400	7,028,680	17.81%	5,999	5,981	0.30%
ILLINOIS GAS COMPANY	8,883,503	6,958,042	27.67%	16,863,893	15,886,245	6.15%	10,276	10,206	0.69%
ILLINOIS POWER COMPANY	334,699,477	257,649,403	29.91%	703,520,162	587,576,013	19.73%	392,533	387,688	1.25%
INTERSTATE POWER COMPANY	4,250,028	3,560,758	19.36%	8,502,992	7,306,859	16.37%	5,157	5,100	1.12X
MIDAMERICAN ENERGY COMPANY	56,158,544	49,259,913	14.00%	110,347,496	110,876,180	-0.48%	64.568	64,381	0.29%
MONARCH GAS COMPANY (1)	0	2,451,265	-100.00%	0	4,329,370	-100.00%	0	2,902	-100.00%
MT CARMEL PUBLIC UTILITY COMPANY	2,369,313	2,229,984	6.25%	5,367,235	4,659,426	15.19%	3.645	3,632	0.36%
NORTH SHORE Gas company	156,310,687	124,144,654	25.91%	274,385,760	246,805,540	11.17%	136,072	132,120	2.99%
NORTHERN ILLINOIS GAS COMPANY	1,376,507,862	1,103,484,911	24.74%	3,289,613,181	3,012,539,856	9.20%	1,824,062	1,795,149	1.61%
PEOPLES GAS LIGHT & COKE COMPANY	968,586,114	777,514,182	24.57%	1,596,656,350	1,462,520,450	9.17%	829,351	829,882	-0.06%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	4,090,594	3,573,702	14.46 <b>X</b>	9,205,258	7,849,717	17.27%	5,190	5,054	2.69%
UNION ELECTRIC COMPANY	12,854,356	10,481,477	22.64%	26,773,300	24,923,378	7.42%	18,143	17,977	0.92%
UNITED CITIES GAS COMPANY (1	) 19,209,935	13,561,381	41.65%	33,307,336	25,860,460	28.80%	24,884	21,878	13.74%
TOTAL	\$3,272,311,412		24.90%	6,662,520,649	6,031,859,554	10.46X	3,685,976	3,644,409	1,14%
(1) MONARCH GAS COM	PANY WAS ACQUIRED	BY UNITED CITIES	GAS COMPANY	**********	<b>并来在这里在东京学士也满来</b> 是		=======================================	2,044,407	*4 174

#### ILLINOIS GAS UTILITIES TABLE NINE INTERDEPARTMENTAL SALES

	RE	VENUE		T	THERMS			REVENUE PER THERM			
-				,			(CENTS)				
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.		
CENTRAL ILLINOIS LIGHT COMPANY	\$7,053,404	\$5,860,345	20.36X	23,775,332	26,777,480	-11.21%	29.67	21.89	35.56%		
CENTRAL ILLINOIS PUBLIC SERVICE CO	21,203	19,797	7.10%	58,052	52,540	10.49%	36.52	37.68	-3.07%		
ILLINOIS POWER COMPANY	2,993,772	4,331,192	-30.88%	9,415,540	20,695,490	-54.50%	31.80	20.93	51.93%		
INTERSTATE POWER COMPANY	3,569	3,107	14.87%	6,557	5,880	11.51%	54.43	52.84	3.01%		
MIDAMERICAN ENERGY COMPANY	47,302	193,950	-75.61%	70,423	803,120	-91.23%	67.17	24.15	178.13%		
SOUTH BELOIT WATER, GAS & ELECTRIC CO	610	222	174.77%	1,211	894	35.46%	50.37	24.83	102.85%		
TOTAL	\$10,119,860	\$10,408,613	-2.77%	33,327,115	48,335,404	-31.05%	30.37	21.53	41.01%		

#### ILLINOIS GAS UTILITIES TABLE TEN TOTAL GAS SALES

	*************	REVENUE			THERMS			CUSTOMERS			
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	1996	1995	% CHG.		
CENTRAL ILLINOIS LIGHT COMPANY	\$183,287,524	\$145,809,759	25.70%	345,316,450	313,731,121	10.07%	199,535	197,431	1.077		
CENTRAL ILLINOIS PUBLIC SERVICE CO	147,589,357	121,920,121	21.05%	258,214,220	226,796,279	13.85%	166,561	165,028	0.93		
CONSUMERS GAS Company	4,985,522	3,560,925	40.01%	9,131,870	7,797,430	17.11%	6,001	5,983	0.30		
ILLINOIS GAS COMPANY	8,883,503	6,958,042	27.67%	16,863,893	15,886,245	6.15%	10,276	10,206	0.69		
ILLINOIS POWER COMPANY	337,693,249	261,980,595	28.90%	712,935,702	608,271,503	17.21%	392,533	387,688	1.25		
INTERSTATE POWER	4,253,597	3,563,865	19.35%	8,509,549	7,312,739	16.37%	5,157	5,100	1,123		
MIDAMERICAN ENERGY COMPANY	56,205,846	50,149,174	12.08%	110,417,919	116,441,850	-5.17%	64,568	64,385	0.289		
MONARCH GAS COMPANY (1)	0	2,451,265	-100.00%	0	4,329,370	-100.00%	0	2,902	-100.003		
MT CARMEL PUBLIC UTILITY COMPANY	2,369,313	2,229,984	6.25%	5,367,235	4,659,426	15.19%	3,645	3,632	0.362		
NORTH SHORE GAS COMPANY	156,310,687	124,144,654	25.91%	274,385,760	246,805,540	11.17%	136,072	132,120	2.999		
HORTHERN ILLINOIS GAS COMPANY	1,376,507,862	1,103,484,911	24.74 <b>X</b>	3,289,613,181	3,012,539,856	9.20%	1,824,062	1,795,149	1.617		
PEOPLES GAS LIGHT & COKE COMPANY	968,586,114	777,514,182	24.57%	1,596,656,350	1,462,520,450	9.17%	829,351	829,882	-0.062		
SOUTH BELOIT WATER, GAS & ELECTRIC CO	4,091,204	3,573,924	14.47%	9,206,469	7,850,611	17.27%	5,190	5,054	2.693		
INION ELECTRIC	12,854,356	10,481,477	22.64%	26,773,300	24,923,378	7.42%	18,143	17,977	0.923		
NITED CITIES GAS COMPANY (1)	19,209,935	13,561,381	41.65%	33,307,336	25,860,460	28.80%	24,884	21,878	13.742		
TOTAL	\$3,282,828,069	\$2,631,384,259	24.76%	6,696,699,234	6,085,726,258	10.04%	3,685,978	3,644,415	1.142		

	TABL	E ELEVEN			TABLE TWELVE OTHER GAS OPERATING REVENUES			TABLE THIRTEEN TOTAL GAS OPERATING REVENUES			
	PROVISIONS FO	R GAS REFUND		INCLUDIN	IG TRANSPORT GAS		INCL	UDING TRANSPORT	GAS		
UTILITY	1996	1995	% CHG	1996	1995	% CHG	1996	1995	% CHG		
CENTRAL ILLINOIS LIGHT COMPANY	\$0	\$0	0.00%	\$19,535,893	\$11,596,839	68.46%	\$202,823,417	\$157,406,598	28.85%		
CENTRAL ILLINOIS PUBLIC SERVICE CO	0	0	0.00%	7,762,179	7,690,330	0.93%	155,351,536	129,610,451	19.86%		
CONSUMERS GAS COMPANY	0	0	0.00%	310,602	260,950	19.03%	5,296,124	3,821,875	38.57%		
ILLIWOIS GAS COMPANY	0	0	0.00%	630,166	749,737	-15,95%	9,513,669	7,707,779	23.43%		
ILLINOIS POWER COMPANY	0	0	0.00%	10,457,061	10,502,358	-0.43%	348,150,310	272,482,953	27.77%		
INTERSTATE POWER COMPANY	0	0	0.00%	248,979	231,657	7.48%	4,502,576	3,795,522	18.63%		
MIDAMERICAN ENERGY COMPANY	0	0	0.00%	4,904,664	3,752,497	30.70%	61,110,510	53,901,671	13.37%		
MOHARCH GAS COMPANY (1)	0	0	0.00%	0	11,261	-100.00%	O	2,462,526	-100.00%		
MT. CARMEL PUBLIC UTILITY COMPANY	0	o	0.00%	9,217	8,466	8.87%	2,378,530	2,238,450	6.26%		
NORTH SHORE GAS COMPANY	0	ø	0.00%	15,346,563	14,538,219	5.56%	171,657,250	138,682,873	23.78%		
NORTHERN ILLINOIS GAS COMPANY	0	0	0.00X	233,718,706	209,202,245	11.72%	1,610,226,568	1,312,687,156	22.67%		
PEOPLES GAS LIGHT & COKE COMPANY	0	0	0.00%	129,544,369	129,240,818	0.23%	1,098,130,483	906,755,000	21.11%		
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	o	0	0.00x	511,116	547,853	-6.71%	4,602,320	4,121,777	11.66%		
UNION ELECTRIC COMPANY	o	388,511	-100 <b>-00%</b>	26,281	49,656	-47.07%	12,880,637	10,919,644	17.96%		
UNITED CITIES GAS COMPANY (1)	0	0	0.00x	361,077	496,456	-27.27K	19,571,012	14,057,837	39.22%		
TOTAL	\$0	\$388,511	-100.00%	\$423,366,873	\$388,879,342	8.87%		\$3,020,652,112	22.70%		
(1) MONARCH GAS COMPANY		UNITED CITIES	S GAS COMPANY	ON JUNE 28, 1996.	E#2##=##		*************************************	**********			

### ILLINOIS GAS UTILITIES TABLE FOURTEEN GAS TRANSPORTED FOR OTHERS

		REVENUE			M. C. F.		α	CUSTOMERS		
UTILITY	1996	1995	% CHG.	1996	1995	% CHG.	- 1996	1995	% CHG.	
CENTRAL ILLINOIS LIGHT COMPANY	\$8,338,356	\$8,926,579	-6.59%	20,702,685	21,550,171	-3.93X	446	385	15.84%	
CENTRAL ILLINOIS PUBLIC SERVICE CO	7,373,271	7,334,757	0.53%	13,363,026	14,481,529	-7.72%	377	317	18.93%	
CONSUMERS GAS COMPANY	136,746	85,145	60.60%	94,413	64,061	47.38 <b>x</b>	1	1	0.00%	
ILLINOIS POWER COMPANY	6,751,767	8,008,058	-15.69%	25,085,617	27,261,511	-7.98%	345	307	12.38%	
INTERSTATE POWER COMPANY	239,919	225,005	6.63%	336,584	297,196	13.25%	2	2	0.00%	
MIDAMERICAN ENERGY COMPANY	2,262,873	1,341,975	68.62%	3,158,000	1,991,024	58.61%	42	15	180.00%	
NORTH SHORE GAS COMPANY	14,320,706	13,735,161	4.26 <b>X</b>	12,541,802	12,952,365	-3.17X	1,651	1,665	-0.84%	
NORTHERN ILLINOIS GAS COMPANY	109,748,430	112,843,478	-2.74%	227,652,855	229,575,324	-0.84%	20,351	18,629	9.24%	
PEOPLES GAS LIGHT & COKE COMPANY	114,213,918	115,596,851	-1.20%	98,128,392	99,853,687	-1.73%	9,525	9,531	-0.06%	
SOUTH BELOIT WATER, GAS & ELECTRIC CO	473,101	484,615	-2. <b>38</b> %	738,919	726,618	1.69%	26	26	0.00%	
UNITED CITIES GAS COMPANY	286,500	289,489	-1.03X	• 581,762	575,482	1.09%	3	3	0.00%	
UNION ELECTRIC COMPANY	22,415	42,742	-47.56%	55,960	69,363	-19.32%	19	5	280.00%	
TOTAL	\$264,168,002	\$268,913,855	-1.76X	402,440,015	409,398,331	-1.70%	32,788	30,886	6.16%	